M/WBE Statement

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M/WBE Analysis of RFP/Bid Respondents

RFP/Bid #: BC-07-08-03-55

Title: ADA Signage for Leon County Courthouse
M/WBE % Goal: 21.00% Asprational Composite

The M/WBE office has performed an analysis of the bid submitted by Full Moon Signs & Graphics, Liberty Signs, and Architectural Graphics, Inc. to ascertain whether or not their perspective bids meet the M/WBE percentage aspirational composite goal of 21%. Based on the bids submitted, only one of the respondents (Architectural Graphics) met the M/WBE participation level goal for this project. Full Moon Signs has committed to subcontract 10.12% to an M/WBE Firm. Liberty Signs has committed to subcontracting 13% to an M/WBE Firm. Good Faith Statements are attached from Full Moon and Liberty Signs giving explanations for the 21% not being met.

Respondent: Full Moon Signs & Graphics; Tallahassee, FL		Base Bid:		\$ 164,880.00
Detail M/WBE Companies (respondent & subcontractors, as applicable)	Goods and Services	*E/G	**Cert. By	Proposed Cost
1 Vital Signs; Tallahassee; FL	Removal of Existing Signs & Installation of Temporary Signage	F	СТ	\$ 16,680.00
Total M/WBE Participation: \$ 16,680.00	10.12%	Met M/V	VBE Goal?	No
Respondent: Liberty Signs; Jupiter, FL		Base Bid:		\$ 92,980.00
Detail M/WBE Companies (respondent & subcontractors, as applicable)	Goods and Services	*E/G	**Cert. By	Proposed Cost
1 Vital Signs; Tallahassee; FL	Removal of Existing Signs & Installation of Temporary Signage	F	СТ	\$ 12,087.40
Total M/WBE Participation: \$ 12,087.40	13.00%	Met M/V	VBE Goal?	No
Respondent: Architectural Graphics, Inc.; Virginia Beach, VA		Base	Bid:	\$ 110,822.00
Detail M/WBE Companies (respondent & subcontractors, as applicable)	Goods and Services	*E/G	**Cert. By	Proposed Cost
1 Vital Signs; Tallahassee, FL	Stortage & Installation	F	СТ	\$ 26,598.00
	24.00%		VBE Goal?	Yes

*E/G (Ethnic/Gender): A = Asian; B = Black; H = Hispanic; N = Native American; F = Female
**Certified By: LC = Leon County; CT = City of Tallahassee; LCSB = Leon County School Board



13 August 2003

Agatha Muse-Salters MWBE Director

Re: Leon County Courthouse ADA bid - ITB-055-0-2003/DT

I would like to explain why our bid uses less than the 21% required MWBE for the above job. Full Moon Signs & Graphics will do the installation of all permanent signage. We evaluated the cost of using Vital Signs versus Full Moon Signs for the installation. Using Full Moon Signs' labor for the installation resulted in a significant savings to the county. It was not cost effective to divide this work between two different companies.

We are using Vital Signs to remove existing signs & install temporary signs. Vital Signs will be removing all frames, plastic engraved signs, paper signs & poster board signs. They will be responsible for cleaning marble wall surfaces (the county will be responsible for all other clean up & repair work). They will also install all temporary signage. The temporary signs will remain up while the county repairs the walls.

We teel that we met the good faith requirement by using Vital Signs for the portion of work as outlined above and evaluating the total cost to the county of using them for the installation.

Sincerely,

Blaise Cline

Office Manager

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LIBERTY SIGNS USA 815 W INDIANTOWN RD JUPITER, FL 33458 TOLL FREE: 866-690-7446 FAX: 561-743-9971

July 28, 2003

Felicia Leon County Minority Participation

Re; ADA Signage for Leon County Court House Bid No: BC-07-08-03-55

Good Faith letter

Here is the letter that you requested. The 13-1/2 % W/MBE participation is all that we will be able to provide on this job. Here are the reasons why:

- 1. The sign company that we contacted, Vital Signs, is the only W/MBE sign company in the county according to your offices. That company is only willing to do the portions of the job that they gave us a quote on, name the installation and removal of the signs. The owner told me that they did not want to make any of the signs for this job. I even asked them to retrofit the directories and they were unable to do that.
- The only materials that I need will be the base materials for the signs, and for that I only have 1 supplier. I do not believe that they are W/MBE. Even if they were W/MBE they are not located in your 4 county acceptable area.
- 3. I will be producing the signs in house, as the manufacturer, and I am a women owned business, however, I was informed that I could not be considered on the 21% as I am not certified in your counties.

if you have any questions please feel free to call me.

Sincerely.

Cari Eaton